

# Netwrix Deal Registration Program Overview

The Netwrix deal registration program is designed to recognize the time and effort our partners invest in the pre-sales process. Our most active and dedicated partners are rewarded with the highest discounts.

Partner Level	Reward An additional upfront discount
Authorized	5%
Silver	15%
Gold	20%



## Deal Registration Requirements

To be eligible for deal registration,  
a sales opportunity must:

- ✓ Be either net-new business to Netwrix or an upsell opportunity for a current Netwrix customer
- ✓ Not be an opportunity already being pursued directly by Netwrix
- ✓ Not be registered by another Netwrix partner
- ✓ Not be internal for a Netwrix partner
- ✓ Meet the minimum deal size of 150 AD users

# How to Register a Deal and Get a Reward



Register your eligible deal on the [Deal Registration Portal](#) by completing the “Prospect Details” and “Deal Information” forms. You’ll receive a deal registration confirmation email.



Track the status of your registered deal in the [My Deals](#) section of the portal. Netwrix will approve or decline each registered deal within 5 business days. You will also be notified by email.



Keep your deal registration active.

- Approved deal registrations are valid for 3 months, but activity must be updated on a monthly basis in the [My Opportunities](#) section of the portal.
- If activity hasn't been updated within this time frame, Netwrix reserves the right to deallocate the deal registration from the partner.



Close the deal and receive your discount according to your partner level.